

Achieving Supply Chain Excellence with ARIS

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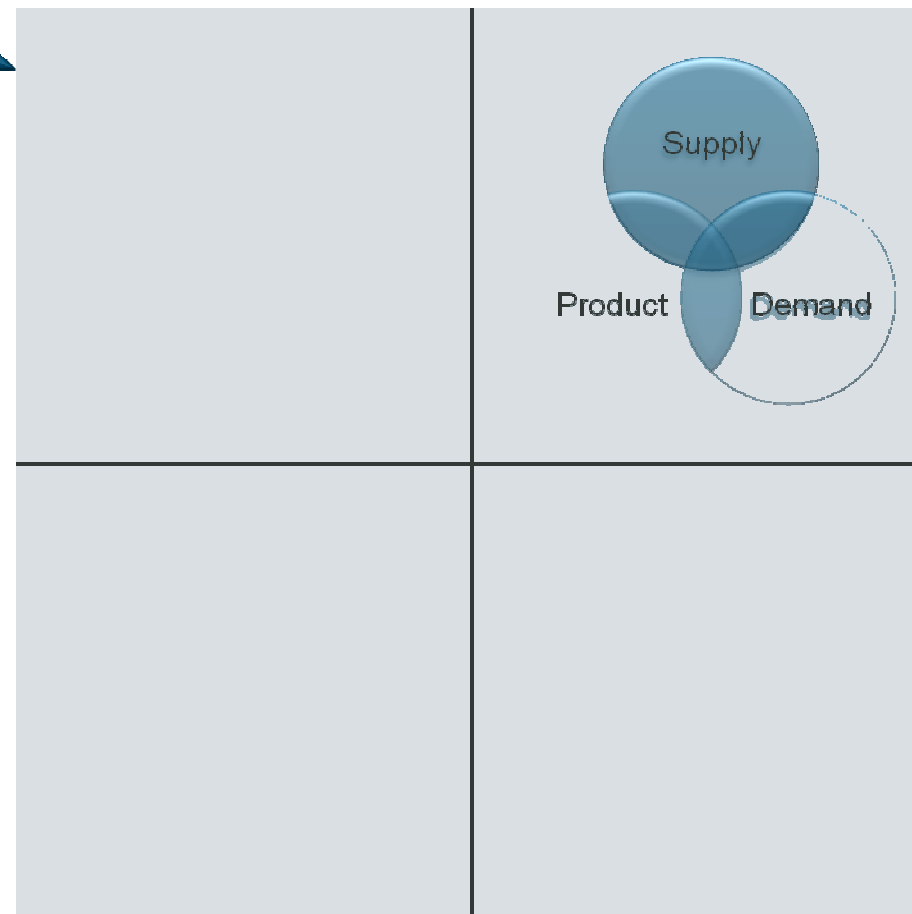
SUPPLY CHAIN
OPTIMIZATION
FORUM
2009

Achieving Supply Chain Excellence...

AMR Research Supply Chain Top 10

1	Apple
2	Dell
3	Procter & Gamble
4	IBM
5	Cisco Systems
6	Nokia
7	Wal-Mart Stores
8	Samsung Electronics
9	PepsiCo
10	Toyota Motor

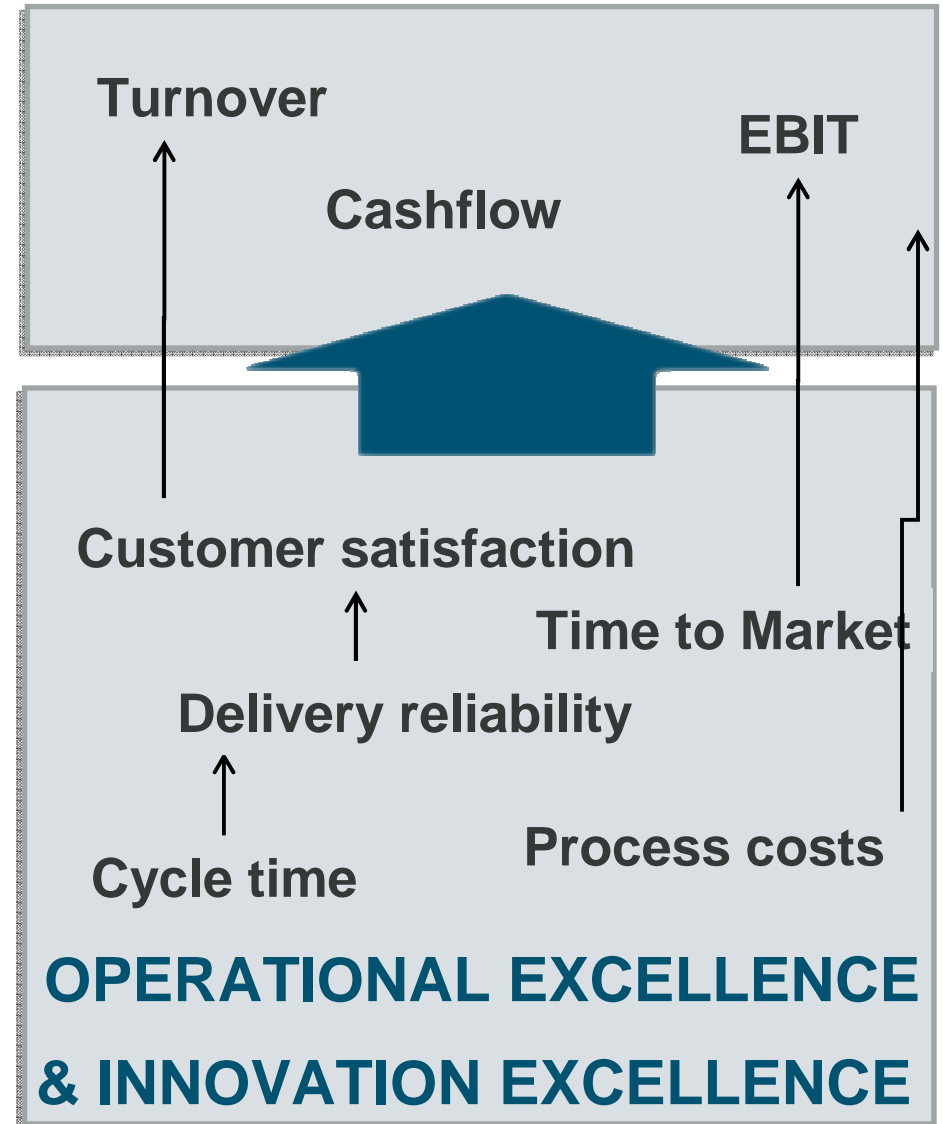
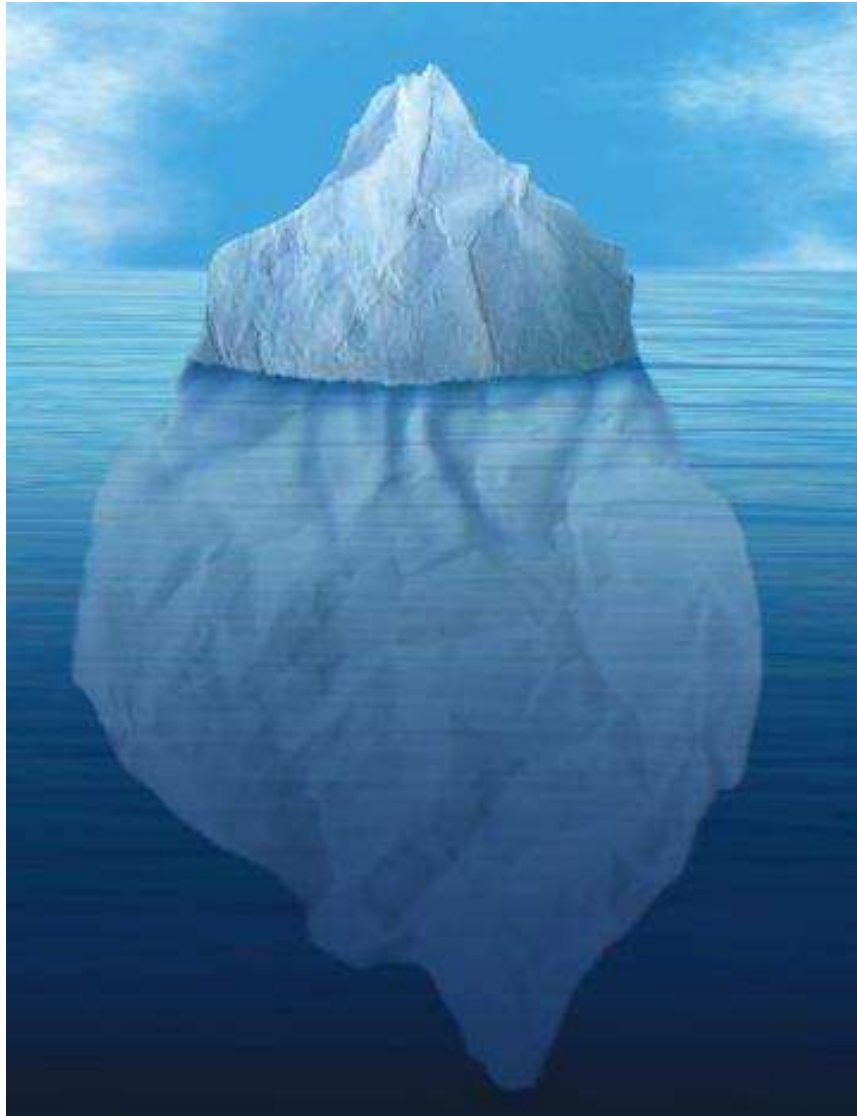
OPERATIONAL EXCELLENCE



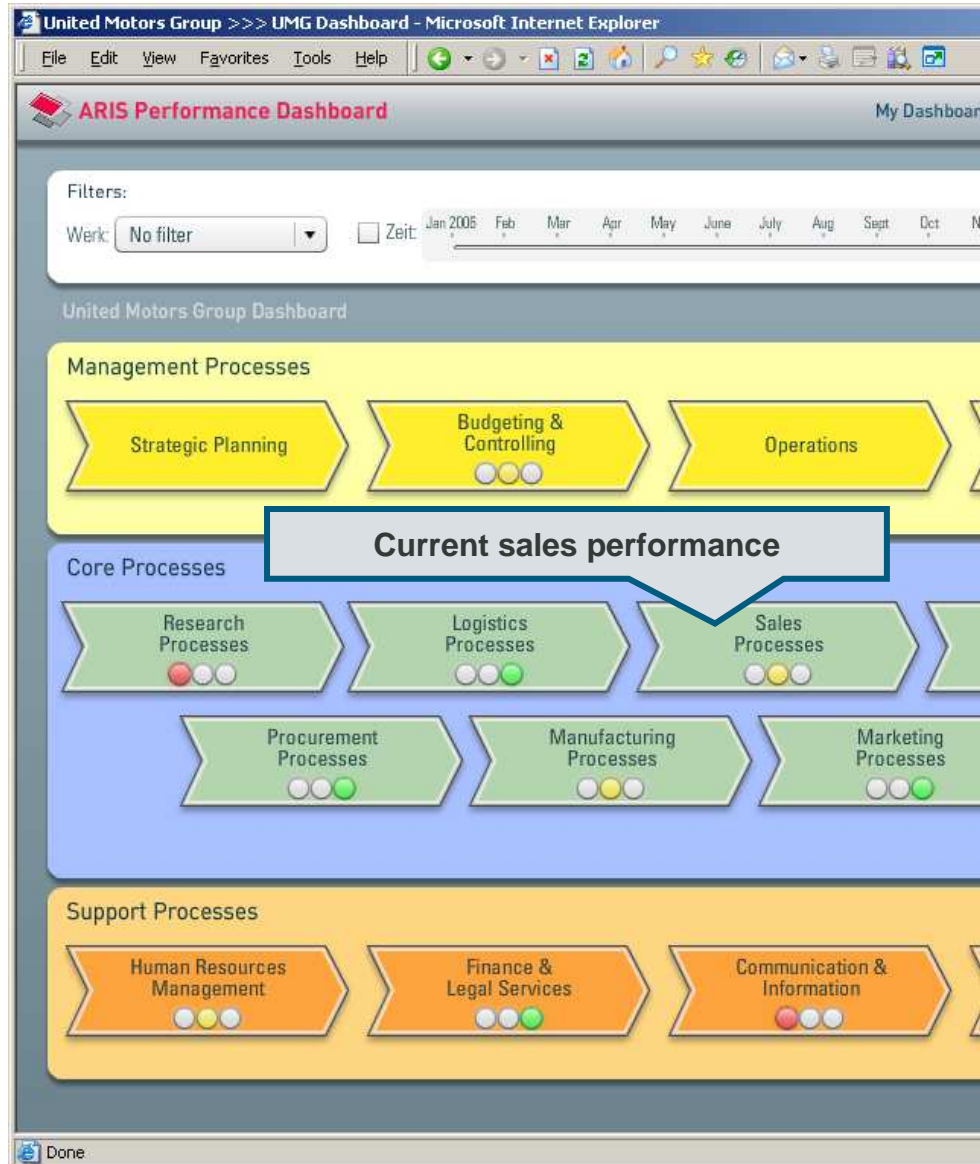
INNOVATION EXCELLENCE

Source: AMR Research, May 2009

Financial Results are just the tip of the iceberg...



Measuring Performance in Detail with ARIS

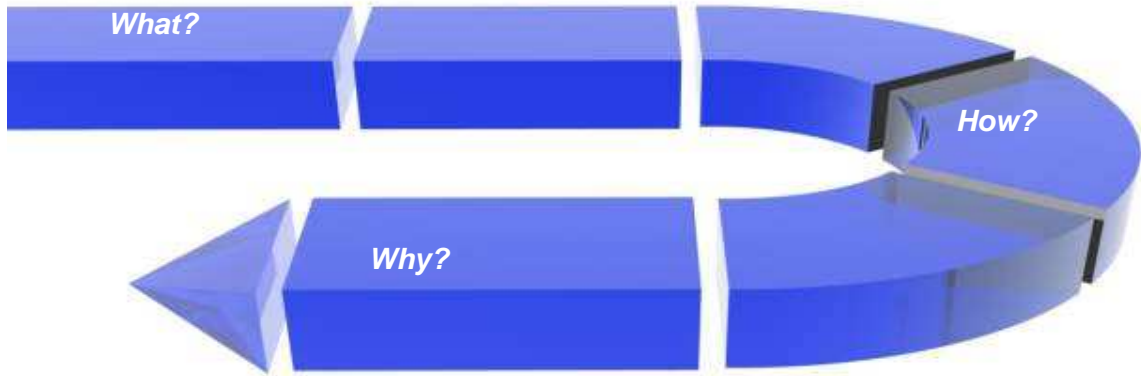


Faster Root Cause Analysis with ARIS

Indicators

Trend Analysis

Distribution

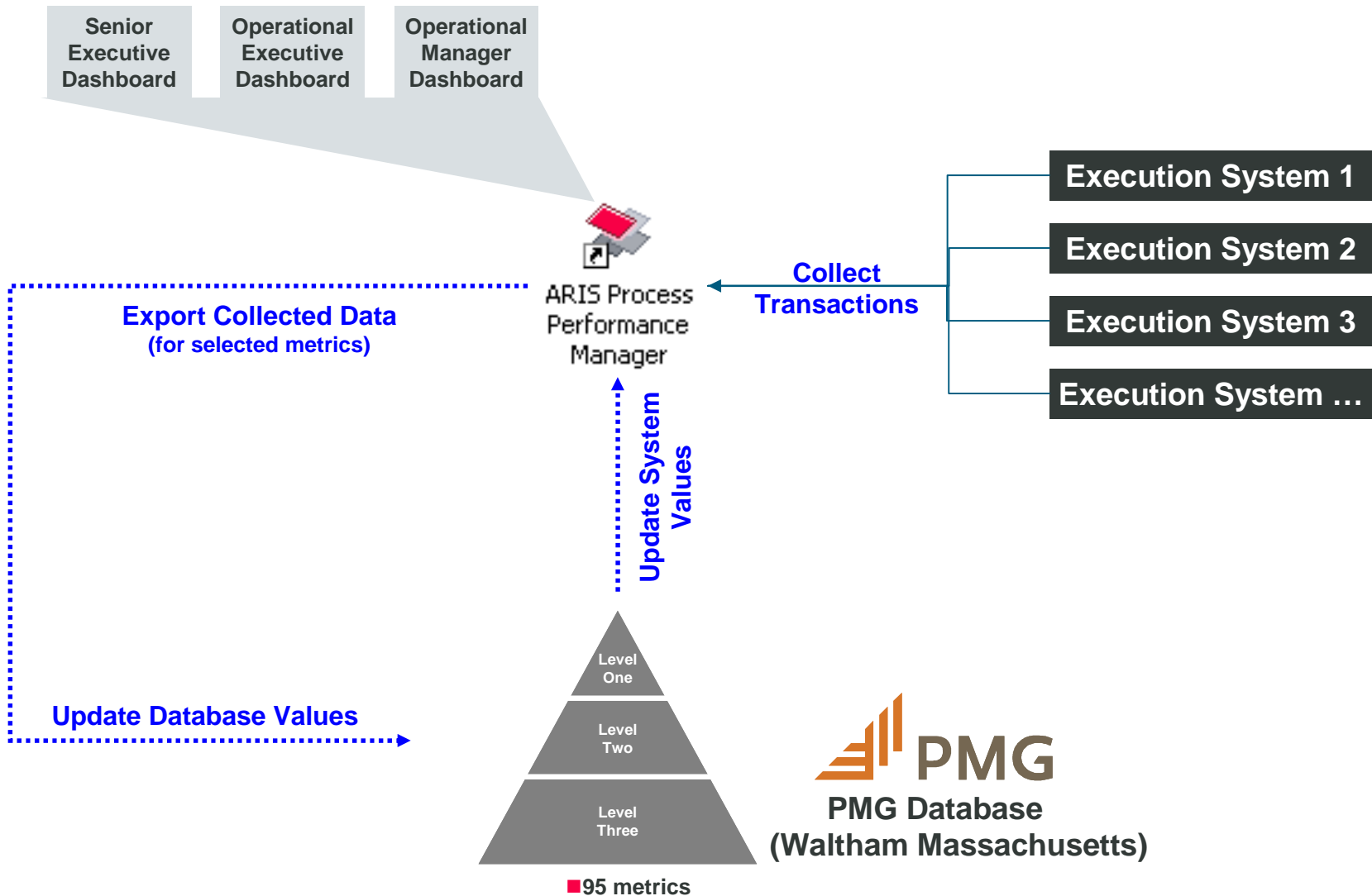


Influence Coefficients

Organization & Communication

Process Chains

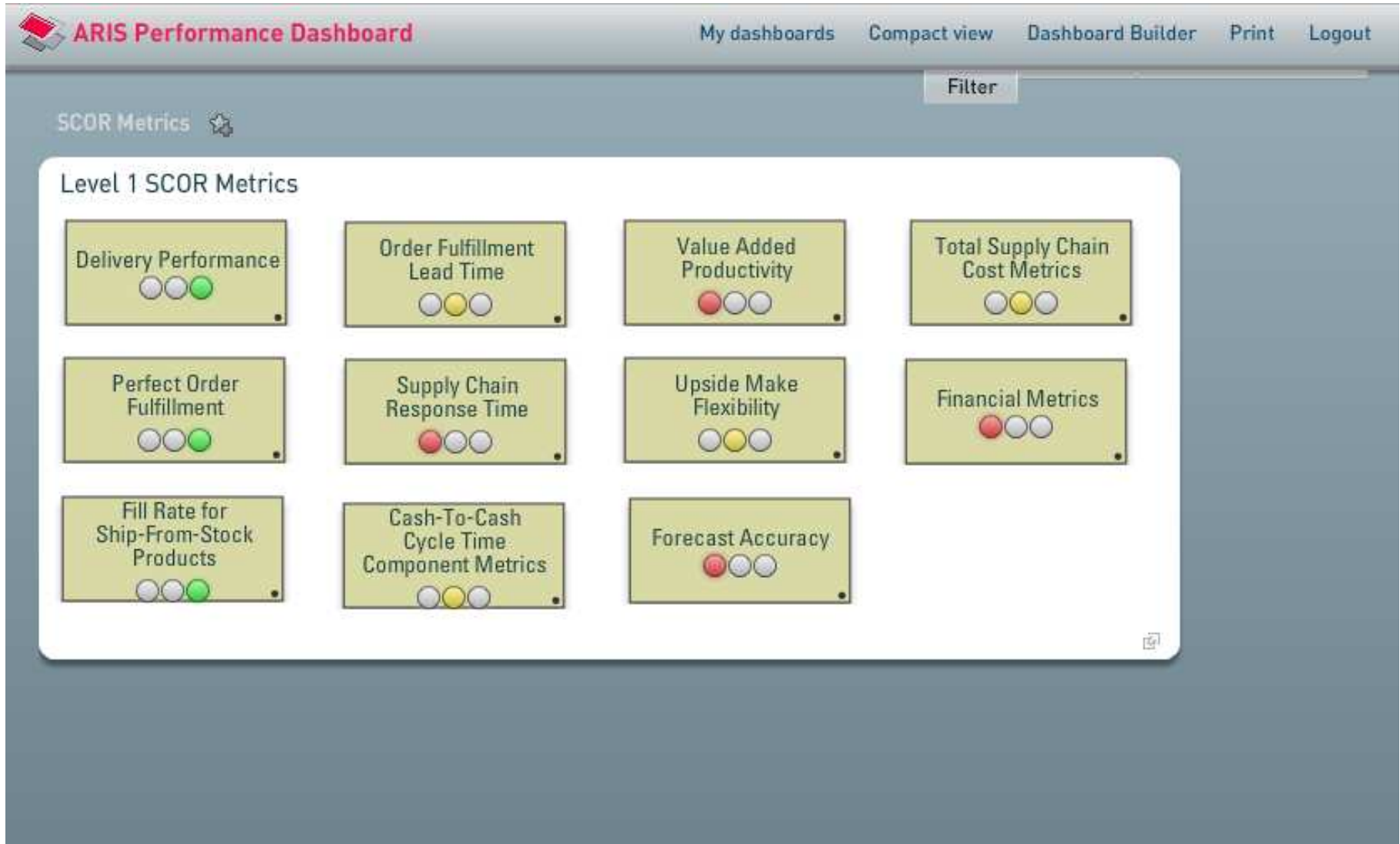
ARIS automates performance measurement with benchmark data



 **PMG**
PMG Database
(Waltham Massachusetts)

■ 95 metrics

Visualizing SCOR Metrics in ARIS



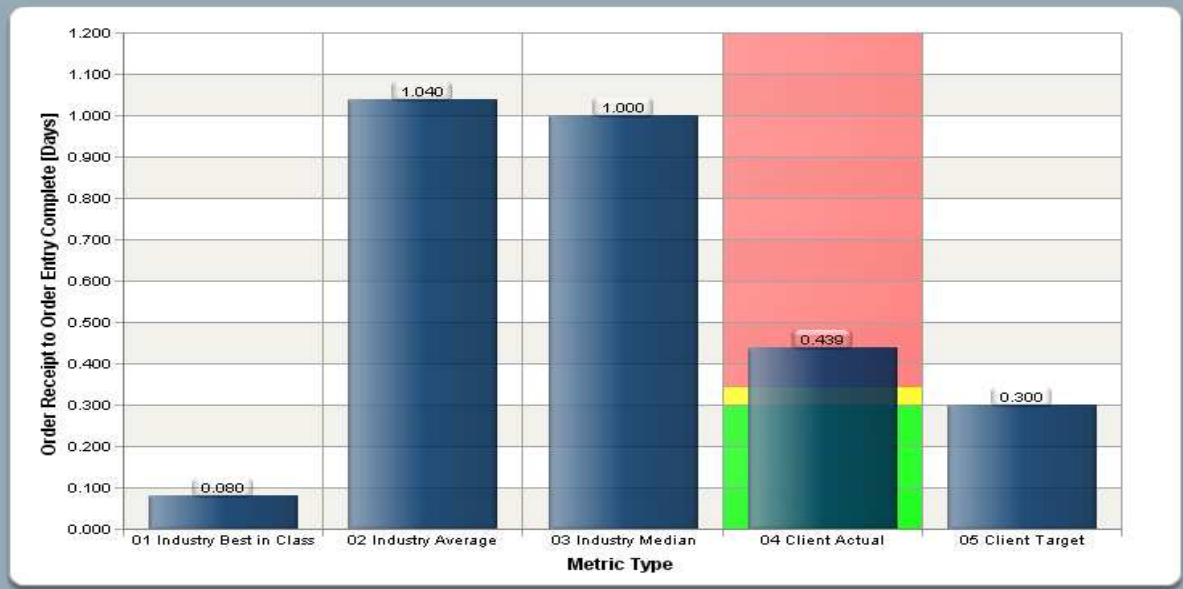
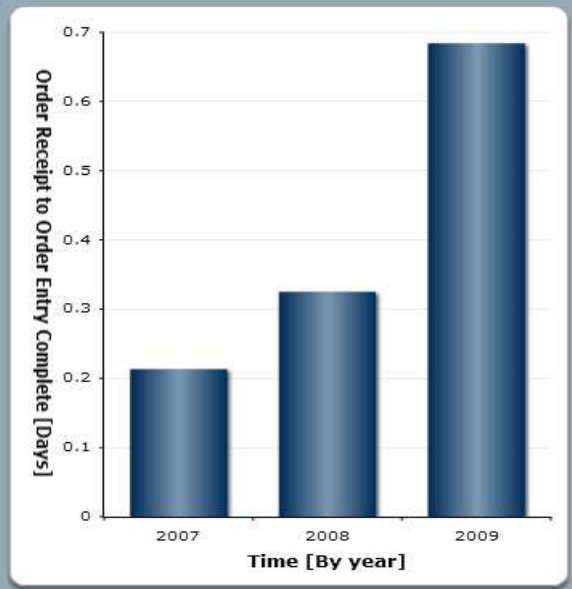
Drill-Down on aggregated Metrics

SCOR Metrics > Order Fulfillment Lead Time > Make-to-Stock

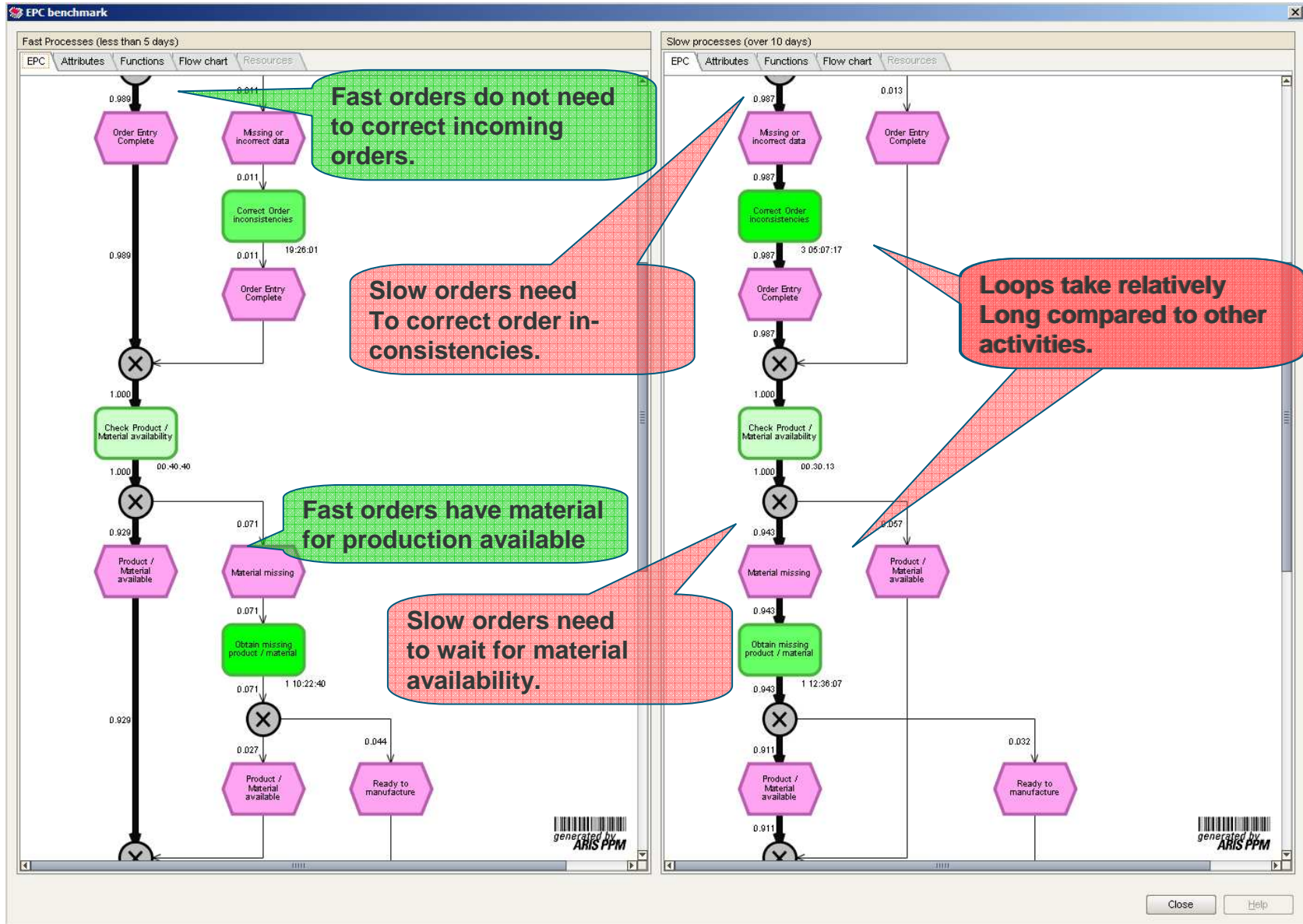
Order Fulfillment Lead Time Components: Make to Stock

Component	Industry Best in Class	Industry Average	Industry Median	Client Actual	Client Target
Customer Sig./Authorization to Order Receipt	0.00 Days	1.68 Days	1.00 Days	0.20 Days (99.15%)	0.20 Days
Order Receipt to Order Entry Complete	0.08 Days	1.04 Days	1.00 Days	0.32 Days (94.56%)	0.30 Days
Order Entry Complete to Start Manufacture				0.45 Days (0.00%)	0.10 Days

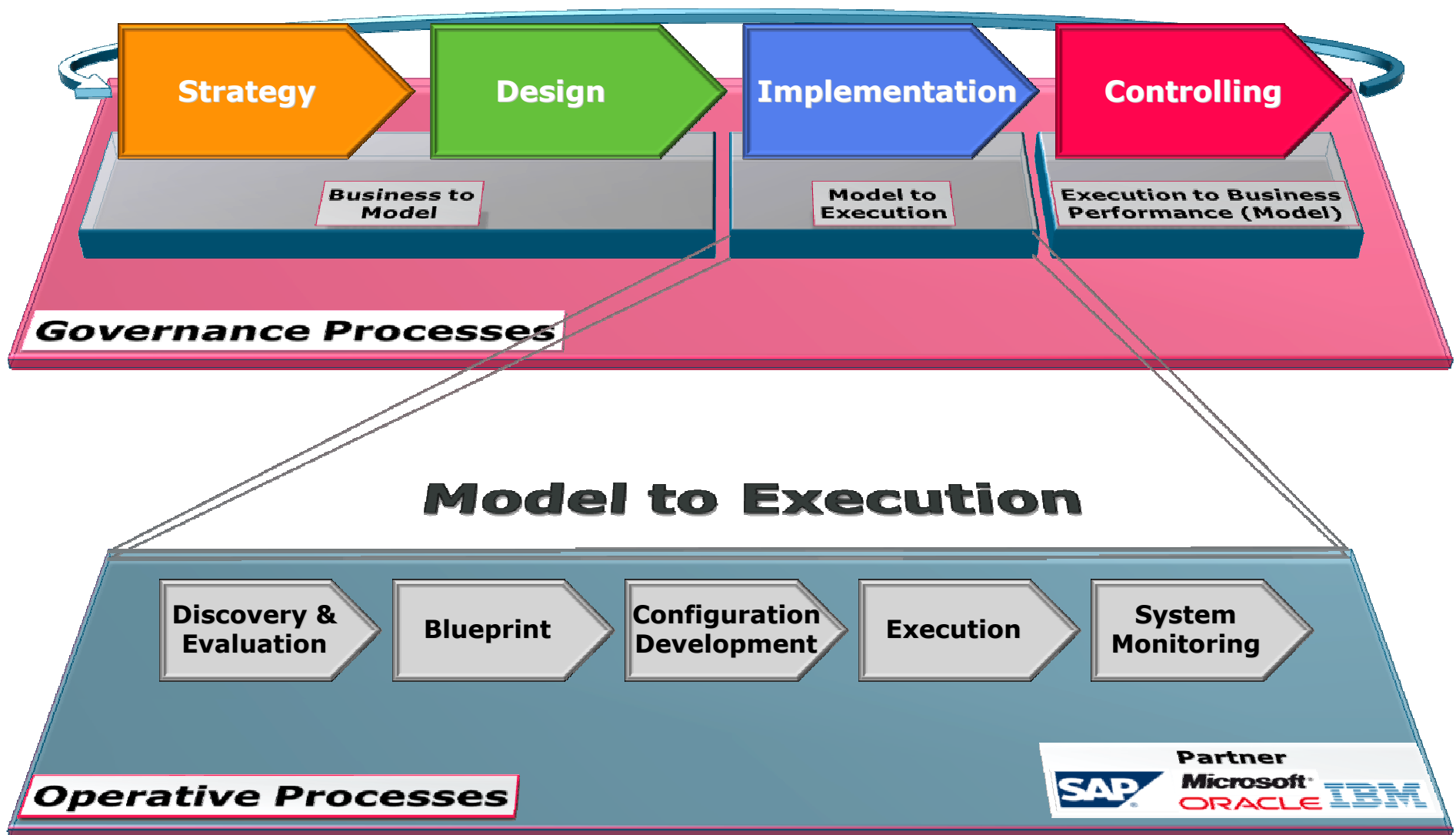
Client Actual (last 3 years) PMG Benchmark Values [select year by clicking bar in left diagramm]



Process Benchmarking to find the Bottlenecks



Overall ARIS Process View



ARIS Express

The World's First
Free BPM Software



ARIS Community

The New Online
BPM Community
for All ARIS
Users



ARIS Governance Engine

The Software
for Flexible,
Efficient
Automation of
Management
Processes



ARIS MashZone

The Information
Engine for Every
Employee



ARIS Rocket Search

The First Web-
Based Search
Engine for All
Process Data



ARIS Process Performance Manager 5

The New
Generation of
Process
Intelligence



IDS Scheer Customer Examples

